

# Veltron Solutions

How Nexcess helped Veltron stabilize costs and scale



# Customer snapshot

Veltron Solutions is a provider of point-of-sale systems for restaurants and other businesses, with a focus on affordability and ease of use. Its terminal, wireless, and mobile POS solutions are designed to keep businesses running smoothly.

## The challenge

Veltron experienced rapid growth, but as its client base expanded, storage limits on its Cloud Sites hosting were frequently exceeded. The resulting overage fees added up quickly, creating uncertainty around monthly costs. Veltron needed a scalable solution with predictable pricing, one that could adapt to changing storage demands.



# The solution

The Liquid Web account team evaluated Veltron's resource usage and storage limits and determined that a VMware multi-tenant environment would best meet its needs. This shared hosting platform offers lower costs, faster deployment, and easy scalability. Its fixed pricing also eliminated concerns about rising fees when resource limits were exceeded.



"It's pretty common with current Cloud Sites customers to have this kind of variance in their monthly billing cycle," says Alexander O'Donald, Senior Solutions Architect at Nexcess. "For customers who want the static pricing, high availability, and ease of scale, it's hard to go wrong with VMware multi-tenant."



# The results

Nexcess delivered reliable support, disaster recovery options, and enhanced access, meeting Veltron's initial needs and more. The transition to a VMware multi-tenant environment proved to be the right fit, and Veltron was highly satisfied with the new setup.



# About Nexcess

Nexcess powers content, commerce, and growth for small and midsize businesses, and the designers, developers, and digital agencies that support them. A leader in managed hosting and cloud services, Nexcess is known for high-performance products and responsive, expert support.

Serving more than 30,000 customers across 150 countries, Nexcess owns and operates its core data centers and offers solutions ranging from bare metal servers to fully managed WordPress and WooCommerce hosting. The company has earned some of the highest customer loyalty in the industry and has been named to Inc. Magazine's Inc. 5,000 list for 11 years.

